# ABOUT LEIDOS

## KEY FACTS

**RESTON, VA HEADQUARTERS**

**48K EMPLOYEES WORLDWIDE**

## WORKFORCE

**24.2K CLEARED EMPLOYEES**

**17% SECRET**

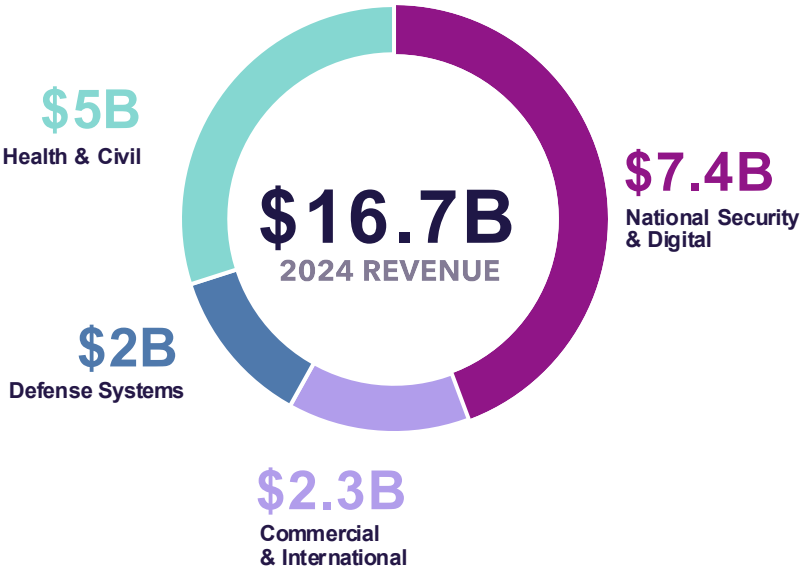**23% TOP SECRET AND ABOVE**

**19% MILITARY VETERANS***

**1.3K PhDs**

**10K MASTER'S DEGREES**

*Operation MVP is our company-wide initiative to hire, train, and support returning veterans.

## SEGMENTS

**$16.7B** 2024 REVENUE

**$5B** Health & Civil

**$2B** Defense Systems

**$2.3B** Commercial & International

**$7.4B** National Security & Digital

## MARQUEE CUSTOMERS

Department of Defense

Department of Energy

Department of Health and Human Services

Department of Homeland Security

Department of Transportation

Department of Veterans Affairs

NASA

National Intelligence Community

UK Ministry of Defence

Australian Government

## VALUES

INTEGRITY

INCLUSION

INNOVATION

AGILITY

COLLABORATION

COMMITMENT

# Partnership

*"Nothing of significance was ever achieved by an individual acting alone … all seemingly solo acts are really team efforts" —John C. Maxwell*

**~$7B**
contracted annually with partners

**~50%**
spend with Small Businesses

**8000**
suppliers across Leidos

**1000+**
partner agreements annually

# LEIDOS AT A GLANCE: WHO WE ARE & WHAT WE DO

## DIGITAL MODERNIZATION

Brings together our digital transformation and IT programs, allowing us to better serve our customers through scale and repeatability.

## DEFENSE SYSTEMS

Develops and produces advanced space, aerial, surface, and sub-surface manned and un-manned defense systems.

## COMMERCIAL & INTERNATIONAL

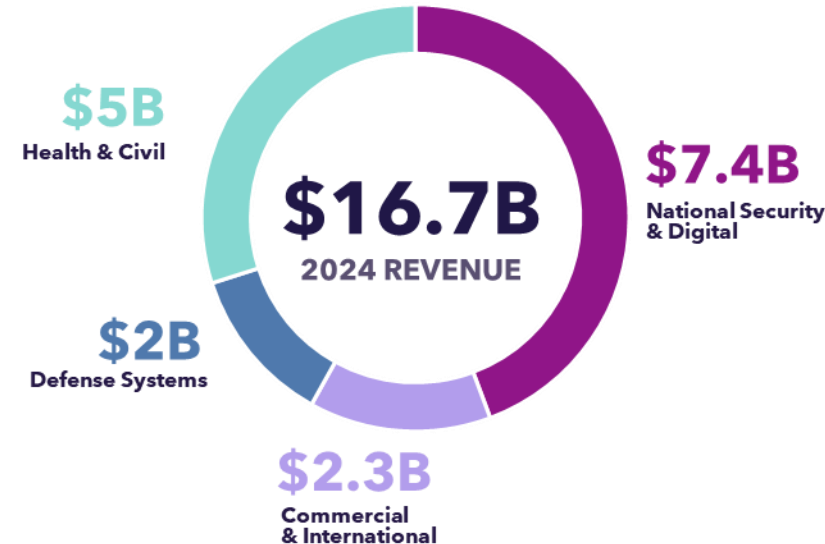Combines our Security Enterprise Solutions, energy solutions, Australia, and U.K. businesses.

## HEALTH & CIVIL

Delivers unique capabilities in the areas of public health, care coordination, life and environmental sciences, and transportation.

## NATIONAL SECURITY

Combines technology-enabled services and mission software capabilities for defense, intel, and homeland security customers in the areas of cyber, logistics, mission operations, and analytics.

$5B
Health & Civil

$16.7B
2024 REVENUE

$7.4B
National Security & Digital

$2B
Defense Systems

$2.3B
Commercial & International

# BUSINESS ENVIRONMENT RISKS

**DOGE Reductions**

Elon's departure raises continuity concerns; focus shifts to incremental efficiency gains over major cuts

**Emboldened GSA**

Implementing Phase 2: Strategic rebuild with focus on technology and digital transformation

**Non-traditional Entrants**

Non-traditional primes like Palantir and Anduril expand in defense, leveraging AI to secure prime contracts

**Agency Staffing**

Federal workforce cuts strain acquisition capacity, increasing reliance on contractors

**Market Risk**

**Administration Priorities**

Trump administration prioritizes border security, energy, Golden Dome; expected to accelerate ATC redesign

**Pipeline Impacts**

Conditions improving, but some procurement delays and cancellations persist

**Budget Impacts**

FY26 boosts Defense as DoD/DHS accelerate FY25 spending on cybersecurity, hypersonics, and AI

**Acquisition Frameworks**

FAR overhaul and AI reshape frameworks, while Civil agencies favor fixed-price and Defense adopts CPIF

# BLENDING DISRUPTIVE TECH WITH MISSION EXPERTISE

**leidos**

**Partners**

**Mission Scale & Expertise** – cutting costs and speeding up delivery.

**Customer Relationships & Contract Access** – prime positions on key GWACs and relationships with DoD, DHS, IC, and others

**Enterprise Integration** – securely scaling new technologies

**Operational Resilience** – blocking 230M+ cyber attacks monthly, ensuring reliability and safety

**Speed meets scale, leveraging innovation and mission expertise**

**Disruptive Innovation at Speed** – agile R&D capabilities and rapid prototyping
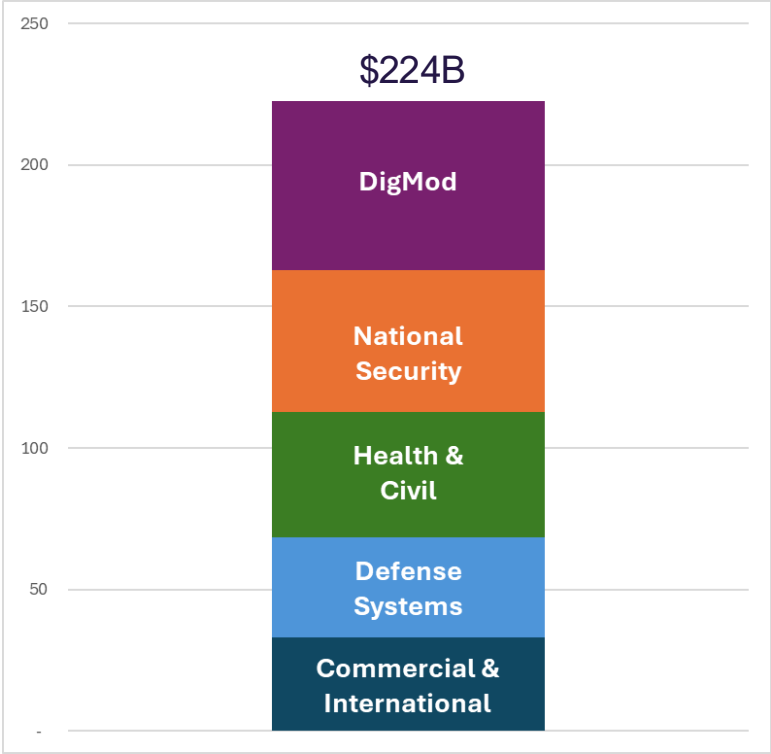
**Challenge the Status Quo** – start-up mentality with creative culture that challenges us to think differently

**Deep Technical Talent** – engineers who know the newest, coolest technologies

**Future Tech Access** – connected to new technology and start-up communities
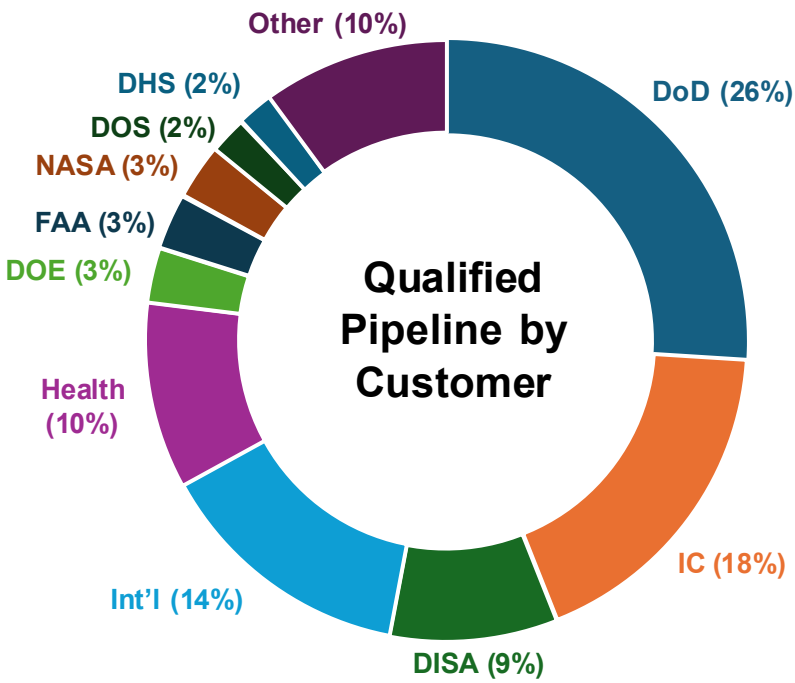
# OUR OPPORTUNITY TOGETHER

**$224B**

- DigMod
- National Security
- Health & Civil
- Defense Systems
- Commercial & International

(Chart y-axis: 250, 200, 150, 100, 50, -)

3,500 Qualified Opps.

30 Opps. > $1B

350+ Procurement Vehicles

8,078 Contracts

**Qualified Pipeline by Customer**

- DoD (26%)
- IC (18%)
- DISA (9%)
- Int'l (14%)
- Health (10%)
- DOE (3%)
- FAA (3%)
- NASA (3%)
- DOS (2%)
- DHS (2%)
- Other (10%)

Growth Generation | Qualification (12-24 months to RFP) | Pre-Proposal (6-8 months prior to RFP) | Proposal | Post-Award

RFP

AWARD

**Opportunity for increased engagement**

# PRIORITY PURSUITS

**TPVS**
- Lifecycle services for traveler processing software

**SDA T3**
- Infrared sensors for missile warning and defense

**VBA MDE IDIQ**
- Disability exams to support Veterans' benefits determinations

**GREENWAY**
- Global IT infrastructure services

**NGEN-R SMI&T II**
- Modernizing Navy and Marine Corps IT infrastructure

**APOLLO**
- IO/IW operations for USCENTCOM

**FDSS**
- Modernizing UK defense support systems

**NISSC III**
- Supporting NORAD systems operations and sustainment

**MFLC**
- Counseling for military members and families worldwide

**FAA BNATC**
- Modernizing the National Airspace System

*We are bringing our best people, tools, and focus to ensure success!*

# THE WORLD HAS CHANGED. SO MUST WE.

- **What got us here won't get us there.**

    - Yesterday's playbook won't meet today's demands.

- **Speed is the new advantage.**

    - Our customers need faster, more agile solutions – now.

- **Partnership is the path forward.**

    - No one wins alone. Together, we move faster and smarter.

- **Let's co-create what comes next.**

    - Fusing mission expertise with breakthrough technology to deliver differentiated outcomes – at scale.

    *If you're ready to move fast and make an impact, let's talk.*

# LEIDOS INNOVATION CENTER

# DRIVING TECHNOLOGY INTO EVERYTHING WE DO

**Technology Emergence and Trends**

**Customer Needs / Opportunities**

**Sector Needs / Opportunities**

### *Sector CTOs*
- Segment IRAD

### *Technology Integration*
- Accelerators (AI, Cyber, SW)
- CHO IRAD

### *Leidos Innovation Center (LInC)*
- Applied Science, Sensors, etc.
- Contract R&D

**External Technology, Transition Operations**

## Critical Differentiated Tech & Enterprise Capabilities to Drive Leidos Growth and Profitability

**HEALTH & CIVIL**

**NATIONAL SECURITY**

**COMMERCIAL & INTERNATIONAL**

**DIGITAL MODERNIZATION**
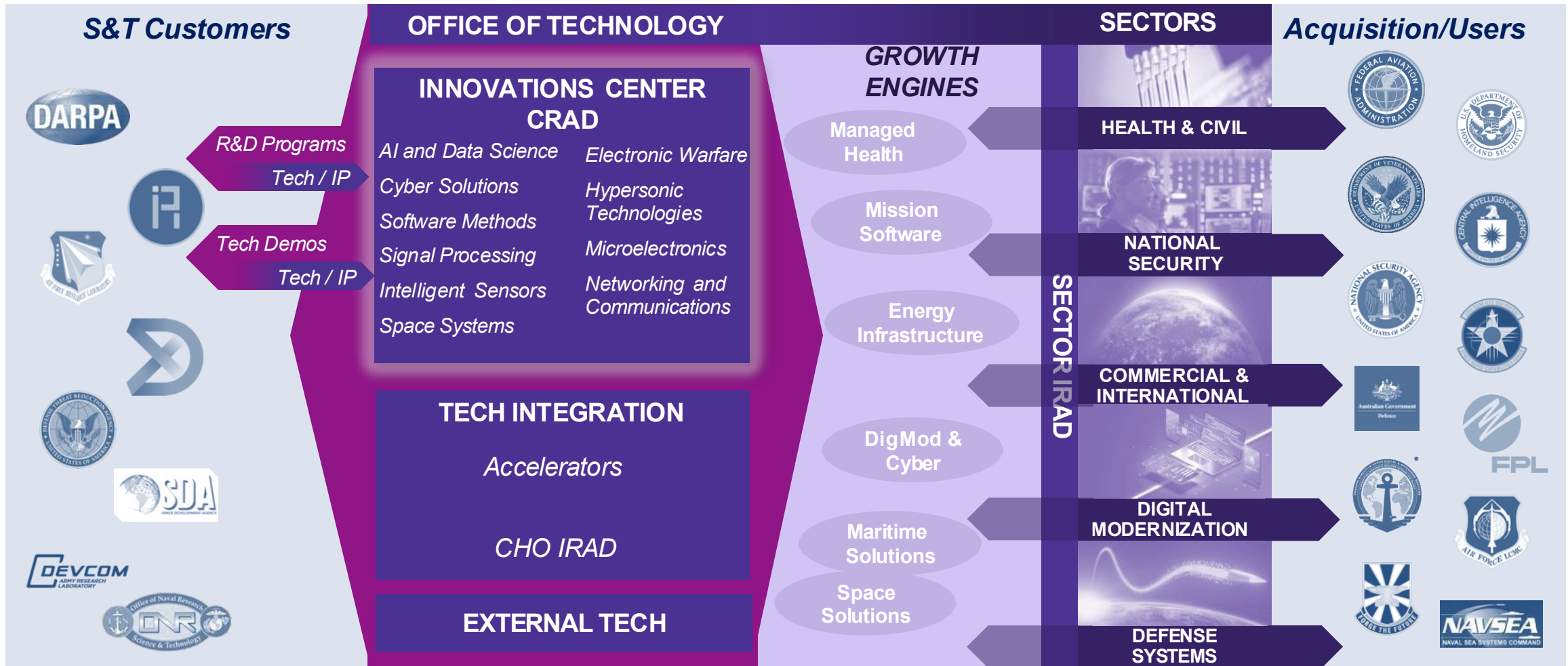
**DEFENSE SYSTEMS**

**LEIDOS FUNCTIONS**

# INNOVATION ENGINE
## LEVERAGING CRAD TO ACCELERATE STRATEGIC GROWTH



**S&T Customers**

**OFFICE OF TECHNOLOGY**

**SECTORS**

**Acquisition/Users**

R&D Programs
Tech / IP
Tech Demos
Tech / IP

**INNOVATIONS CENTER CRAD**

AI and Data Science
Cyber Solutions
Software Methods
Signal Processing
Intelligent Sensors
Space Systems

Electronic Warfare
Hypersonic Technologies
Microelectronics
Networking and Communications

**TECH INTEGRATION**

*Accelerators*

*CHO IRAD*

**EXTERNAL TECH**

**GROWTH ENGINES**

Managed Health
Mission Software
Energy Infrastructure
DigMod & Cyber
Maritime Solutions
Space Solutions

**SECTOR IRAD**

HEALTH & CIVIL
NATIONAL SECURITY
COMMERCIAL & INTERNATIONAL
DIGITAL MODERNIZATION
DEFENSE SYSTEMS

# ADVANCED WARFARE TECHNOLOGY



**SIGNAL PROCESSING & MICROELECTRONICS**

- *Advanced radar and surveillance techniques*
- *System-on-chip design*
- *Embedded software*
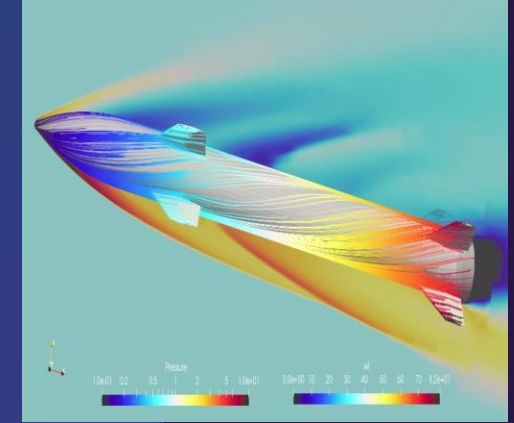- *Combat ID and Automatic Target Recognition*



**ELECTRONIC WARFARE**

- *Cognitive EW solutions using AI/ML*
- *5G communication and networking technologies*
- *Threat warning systems and missile countermeasures*
- *Open architecture systems*



**DIRECTED ENERGY**

- *High power microwave systems*
- *High energy laser research and weapon engineering*
- *Electromagnetic science*



**WEAPON DESIGN**

- *Boost-glide and air-breathing hypersonic weapons*
- *Cutting-edge tools for aerodynamics, thermal effects, structural integrity, propulsion integration, and trajectory analysis*

## *EXAMPLE CRAD PROGRAMS*

**MuDRaCE / MRADR:** 360-degree air surveillance with no electromagnetic footprint.

**Adaptive Radar Countermeasures (ARC):** Real-time countermeasures against new, unknown and adaptive radars.

**MJOLNIR:** A next generation counter electronics weapon system, to defend against adversarial drone activity

**MAYHEM:** Digital design environment for a large-class, multi-mission hypersonic weapon systems.
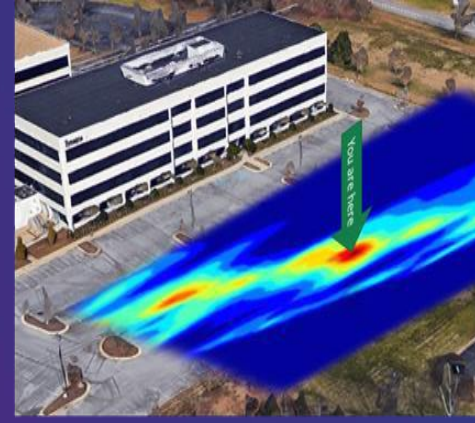
# ADVANCED SENSING AND EMERGING TECHNOLOGY
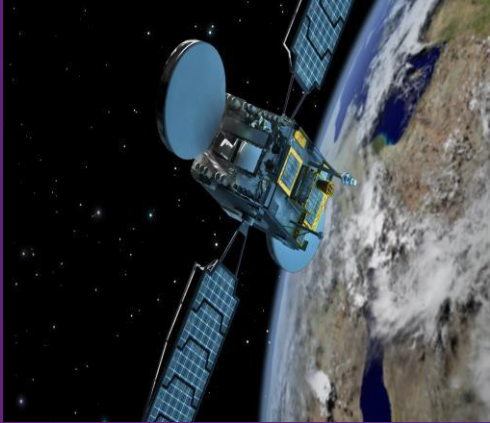


## SPACE EO/IR PAYLOADS

- *Missile warning / tracking*
- *Space situational awareness*
- *Cislunar ISR*
- *IR and EO sensing and countermeasure analysis*

## MARINE SCIENCES

- *Hydrodynamics M&S*
- *Hull design*
- *Wake sensing from radar and EO/IR data*
- *Hydroacoustic detection and countermeasures*

## NAVIGATION & AUTONOMY

- *Autonomous systems modeling and simulation*
- *GPS denied navigation for air, ground, and maritime platforms*

## BIOLOGICAL, CHEMICAL AND MATERIAL SCIENCE

- *Chemical/biological threat detection and countermeasures*
- *Advanced materials and additive manufacturing*
- *Seismic, acoustic, magnetic sensor systems*

## *EXAMPLE CRAD PROGRAMS*

**Wide Field of View: S**taring Overhead Persistent InfraRed (OPIR) sensors for missile detection, onboard processing and data analytics.

**Numerical Flow Analysis:** Computational tools to simulate turbulent, two-phase flow for maritime applications.

**Transition of Quantum Sensors**: Miniaturization and deployment of a quantum magnetometer for geomagnetic navigation

**Personal Protective Biosystems**: Next-generation protection from chemical and biological threats using functionalized nano-materials and engineered bacteria.
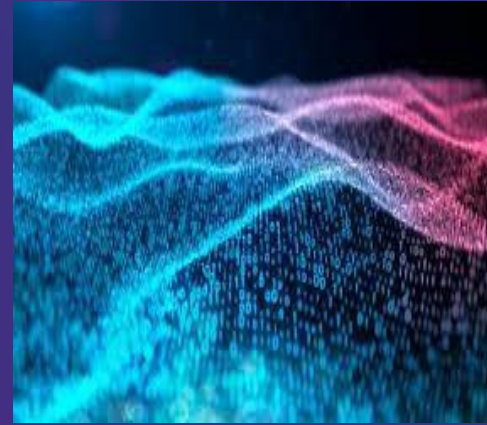
# INFORMATION AND DATA SCIENCES



## TRUSTED MISSION AI

- *NLP, Computer Vision, Gen AI*
- *Trusted Data, Reinforcement Learning*
- *Human-Machine Teaming*
- *Predictive Analytics*



## CYBER AND ADVANCED NETWORKING

- *Offensive and defensive cyber*
- *Reverse Engineering*
- *Penetration Testing*
- *Cyber Physical Systems*



## QUANTUM INFORMATION SYSTEMS

- *Quantum Communications*
- *Quantum Networking*
- *Fundamental Quantum Science Related to Information Theory*



## RESILIENT SOFTWARE

- *Formal Methods*
- *SW Engineering*
- *Infrastructure as Code*
- *Enterprise Data Management*

### *EXAMPLE CRAD PROGRAMS*

**Space Watch**: Real-time tracking of objects in low Earth orbit (LEO) to alert operators of anomalous actions.

**INGOTS**: Automated analysis to protect mobile operating systems from high-severity chained vulnerabilities.

**QuANET**: Integration of quantum and classical networks.

**PROVERS**: Make formal methods accessible to non-experts for higher levels of assurance in critical software.

# Thank you

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