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As AAL's Director of Corporate Ventures, Brance helps the Army identify and connect to the right businesses in order to solve some of the Army's toughest modernization challenges. Brance maintains a robust network of innovation hubs and venture capital partners across the country from which to source best-in-class technologies. His focus is on targeting the best businesses for the job — not the ones with the most name recognition.

Before joining AAL, Brance worked for Capital Factory, one of Texas' premier early-stage tech accelerators and venture funds, building and scaling its corporate partnerships program. Brance has spent eight years advising large organizations on how to best leverage early-stage technologies. His career began in academic research with a focus on autonomous helicopters, materials science, and computational mathematics.